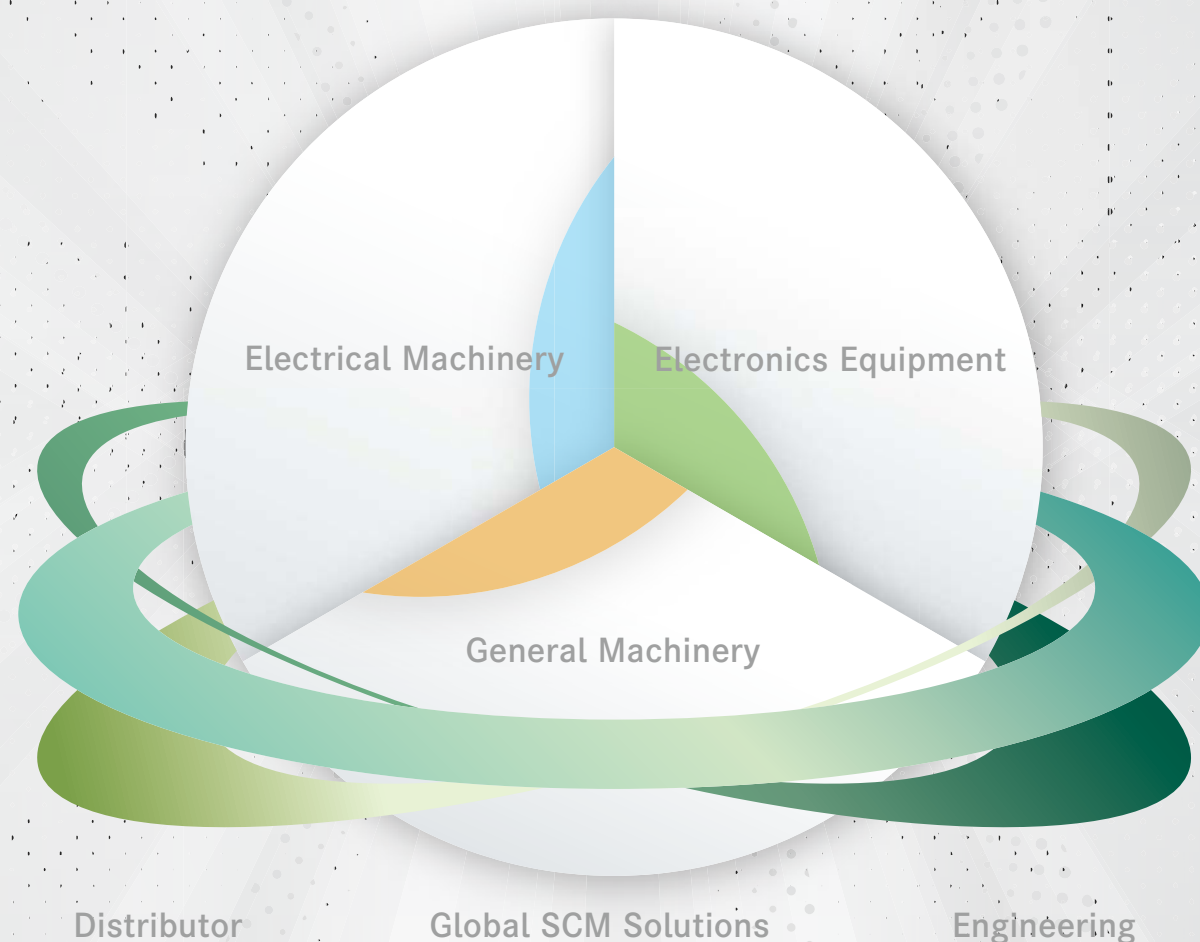


SUN-WA TECHNOS CORPORATION

Corporate Profile



Profile

Our Corporate Creed

Develop Talents, Build Business, Contribute to Society

Corporate name	SUN-WA TECHNOS CORPORATION
Establishment	November 4, 1949
Head office	Tokyo Square Garden18F, 3-1-1, Kyobashi, Chuo-ku, Tokyo 104-0031, JAPAN
Representative	President and Representative Director Akihiro Matsuo
Stock listing	Tokyo Stock Exchange Prime Market (Code:8137)
Capital	3,727 million yen (as of end of March, 2024)
Employees	1,071 (consolidated) / 610 (non-consolidated) (as of end of March, 2024)

Our Business

- Sale of industrial electronics- and mechatronics-related equipment, devices and parts
- Sale of electronic components, electronic equipment, office automation equipment, factory automation systems, communication and information equipment
- Sale of semiconductor manufacturing equipment, industrial robots, clean robots, FA industry-related equipment and devices, printed circuit board - related apparatus, logistical transportation equipment, automotive electronic products and various inspection equipment
- Total engineering support for improvement of efficiency of production facilities

History

1949	YAMADA KOGYO CORP. was established
1958	Fukuoka Office was opened (first domestic sales office)
1982	Listed on an over-the-counter market
1993	Changed corporate name to SUN-WA TECHNOS Corp.
1995	SUN-WA TECHNOS (SINGAPORE) PTE LTD. was opened (First overseas office)
1996	Nagoya Service Center was opened
2003	Listed on the Tokyo Stock Exchange's Second Section
2004	Gained ISO 14001 certification
2005	Listed on the Tokyo Stock Exchange's First Section
2006	Gained ISO 9001 certification for Electronics Equipment
2009	Gained ISO 9001 certification for Electrical Machinery & General Machinery
2013	Logistics Center of SUN-WA TECHNOS (H.K.) CO.,LTD. was opened
2015	Relocated Head Office to Kyobashi, Chuo-ku, Tokyo
2022	Transition to Tokyo Stock Exchange Prime Market
"	Shiga Sales Office was opened
2023	SUN-WA TECHNOS INDIA was opened
2024	Business structure was established with 5 domestic offices (30 locations) and 3 overseas Business Divisions (34 locations)
"	Minami-Kanto Office, Kita-Kanto Office and Kyushu Office were opened
"	Kitakyushu Branch (elevated from Kita-kyushu Office)

Main Customers (general name)

Yaskawa Electric	NIKKISO	Miura
Omron	Toshiba	Fujifilm
Denso	Glory	SEGA SAMMY
Mitsubishi Electric	Canon	Konami
Panasonic	Nikon	Hitachi
Okuma	Daifuku	Kyosan Electric
KOKUSAI ELECTRIC	Amada	Manufacturing
SCREEN	Daihen	Bridgestone
Fuji Electric	TOTO	Nissin Food
Fuji	HORIBA	AGC
Yamaha Motor	Shima Seiki Mfg	SUBARU

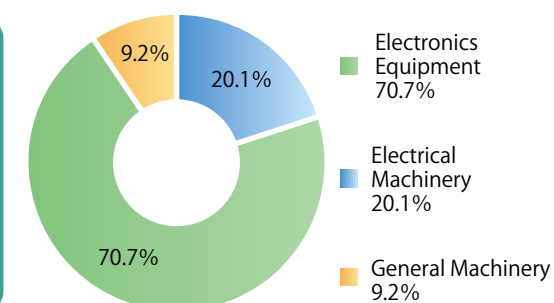
Sales Results

Net Sales:

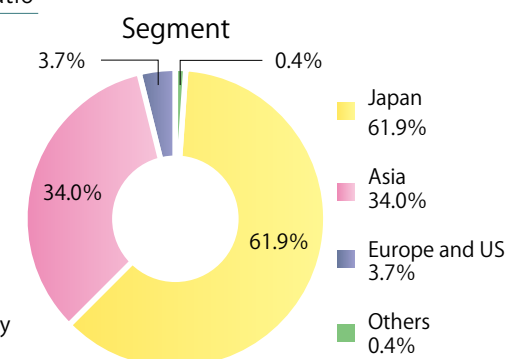
166.1 billion yen

FY March 2024
Consolidated

Business Segment

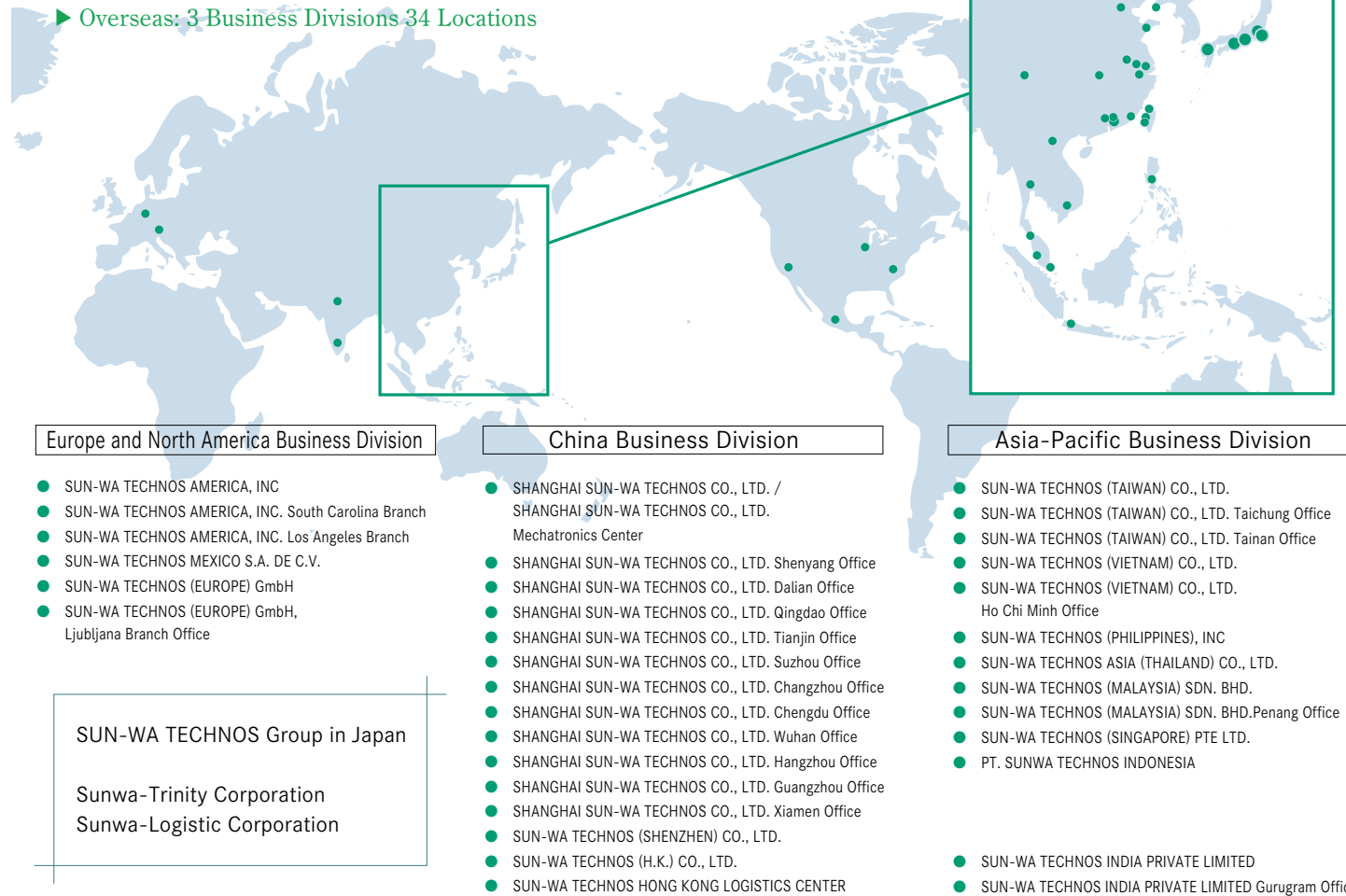


Structural ratio



Business Locations

- ▶ Domestic: 5 offices 30 Locations
- ▶ Overseas: 3 Business Divisions 34 Locations



Our Business

Feature and Strengths

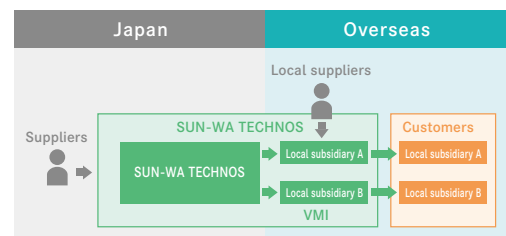
- Independent technology trading company specializing in system, equipment, and parts for industrial electronics and mechatronics
- Provide various systems and technical solutions that meet customer's needs
- Closed relationship and strong cooperation with Customers and Suppliers by our unique business scheme, it is called "two-way transaction" and it is possible for us to collect information widely
- Providing supply chain management service capitalizing on our global network
- Two sales organizations, Customer Segment teams consisted of sales experts in each segments and sales office business teams support customers synergistically

Distributor Business

-Sales and import / export of products and services including various parts for electrical machinery, electronics equipment and general machinery, industrial robots, and FA equipment

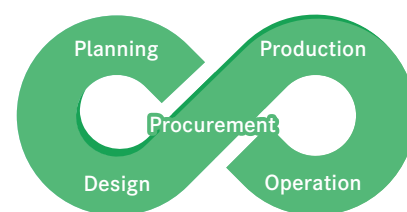
Global SCM Solutions Business

-We help realize procurement cost reduction and shorter lead time at overseas offices of customers by taking advantage of SUN-WA TECHNOS's global supply chain.



Engineering Business

- Providing multi-packaged products by offering an optimum combination of parts, equipment and technology
- Proposal of an efficient manufacturing environment
- Providing total technological support from planning and design to operation



Customer Segment



Philosophy

Creating a Bright Future

We are committed to continuously providing customers with "latest information," "solutions to meet their needs" and "secure and safe services" using our global networks, aiming to carry out our corporate mission through our business.

We also devote ourselves as well to promoting industrial development and realizing a sustainable society in collaboration with our partner companies.

Our Vision

We clearly stated the direction of business SUN-WA TECHNOS Group holds up in our long-term management vision "Sun-Wa Vision 2030" announced in May 2022.

In pursuit of fulfilling our mission to "We connect technologies in the world to create new value and support the development of a prosperous society," we are committed to make contributions to realizing sustainable society and achieve further growth.

— Sun-Wa Vision 2030 —



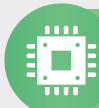
Products



Electrical Machinery

FA (Factory Automation) equipment and systems

Main Makers	Main Products
YASKAWA Electric	Servomotors / Direct Drive Motor / Linear Motor / IPM Motors / Controller / AC Drive / Power Conditioner / Clean Robots / Vacuum Robots / Semiconductor Wafer Transfer Robots / Transfer Device
OMRON	Programmable Logic Controller / Sensing Device / Visual Recognition Device
YASKAWA AUTOMATION & DRIVES	Automation and Drives Equipment / Control Device
Siemens	Programmable Logic Controller / Industrial PC / Network
DAIHEN	Transformer / Power Distribution Equipment / Solar Inverter / Synergy Link / Wireless Power Transfer System
NICHICON	Instantaneous Voltage Drop Compensation Device / Phase Capacitor
BM TEC	Built-In Motor / Induction Motor
NIDEC TECHNO MOTOR	Small and Mid-size Motors for HVAC
SINFONIA TECHNOLOGY	Clutches / Brakes
SUN CORPORATION	Smarts Glasses and AR



Electronics Equipment

Electronic circuit parts and assembled boards

Main Makers	Main Products
OMRON	Sensors / Relays / Switches / Connectors / Socket / Power Supply
STANLEY ELECTRIC	Infrared LED / LCD Module / LED Lighting Products
Origin	Semiconductor / Power Supply / Bearing ASSY
TDK	Capacitor / Transformers / Inductors / Ferrites
TDK-Lambda	Power Supplies / Power Line EMC Filters
MinebeaMitsumi	Fan Motors / Bearings / Stepping Motors / Strain Gage
NICHICON	Capacitor / Switching Power Supply
KEL	Connectors / Rack / IC Socket
PHOENIX CONTACT	Terminal Block / Relays / Power Supplies
HONDA TSUSHIN KOGYO	Connectors
Fujikura [DDK]	Connectors
3M Japan	Connectors / IC Socket
YAMAICHI ELECTRONICS	Connectors / IC Socket
OTAX Electronics	Switches / IC Socket / Terminal Block
Siemens	Breaker / Contactors
NIPPON ALEPH	Reed Switch / Sensors
HOKUYO	Sensor / Optical Data Transmission Equipment
BESTACT SOLUTIONS	Bestact
DMC	Touch Screens
TOPPAN	Color LCD
RICOH Industrial Solutions	Embedded PC / Optical Module
MEIDENSHA	Embedded PC
Toshiba Infrastructure Systems & Solutions	Embedded PC / Battery / Lithium Ion Batteries
CONTEC	Embedded PC / Expansion Card
MTT	Embedded PC / Signal Converter
HOKUSA	Heat Sink
GroundNite	Ground Line Noise Filter



General Machinery

Robotics, Conveyor Pumps and Factory Automation systems

Main Makers	Main Products
YASKAWA Electric	Industrial Robots / Clean Transfer Robot / Liquid Crystal Manufacturing Facilities
DENSO WAVE INCORPORATED	Industrial Robot / AUTO-ID
SANKI ENGINEERING	Material Handling Systems / Semiconductor and Liquid Crystal Manufacturing Equipment / Clean Conveyers / Environmental Facilities
NIKKISO	Pumps and System / Flow Detector
FUJI	Printed Circuit Board Equipment / Electronic Assembly Equipment
OMRON	Vision System / Safety Products / Mobile Robots
DAIHEN	AGV (Automatic Guided Vehicle)
Siemens	Reduction Gears / Safety Components
TERAL	Pumps / Fans

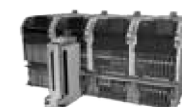
Engineering Systems Partners

●Robotics / Automation

ADTEK FUJI
alinetech
AI Cube
MTEC
AGC Technology Solutions
KOKI TEC
SANKI ENGINEERING
SUN FIELD
JCC ENGINEERING
Fujipream

●Control Panel

KOWA DENKI SYSTEM
TECHNO MIX MAINT
NOZATO ELECTRICAL ENGINEERING & CONSTRUCTION



New Products

"3D Connect Series" The first product "AR^2 System" (Released in November 2023)

In collaboration with MTEC (based in Kita-kyushu-shi, Fukuoka), we started development of "3D Connect Series" which realizes digital manufacturing using a virtual space. The first of the series "AR^2 System," a robot solution package using AR marker was released.

About AR^2 System (teaching data position correction tool)

A camera loaded on a robot reads the AR marker to render automatic coordinate localization to enable high-precision correction of relative location of the robot. It works with the precision of 0.5 mm error or less in XYZ coordinates within an area of 500 mm x 500 mm centering around the AR marker. It is easy to set with the dedicated GUI running on the Windows.

Existing ROBOT Systems

Existing ROBOT teaching functions based on the robot coordinates or the coordinate on each axis and is characterized as having difficulty in compensating deviations or errors of peripheral equipment.



AR^2 System

AR^2 System enables you to create teaching data based on the marker and it is possible to make correction of location by compensating deviations and errors with the camera.



[Option] Transportation Carriage, Automation

We also provide services of robots, transportation carriage with on board controller and automation of robot peripheral equipment.

